## Exam

## Autumn 2018

*Important:* Please make sure that you answer all questions and that you properly explain your answers. For each step write the general formula (where relevant) and explain what you do. Not only the numerical answer. If you make a calculation mistake in one of the earlier sub-questions, you can only get points for the following subquestions if the formula and the explanations are correct!

- 1. Short questions.
  - (a) "The reason that players cannot achieve a good outcome in the prisoner's dilemma is that they cannot communicate." True or false? Explain in 2-3 sentences.
  - (b) "A simultaneous game can never be displayed as an extensive form game" True or false? Explain in 2-3 sentences.
  - (c) "Iterated Elimination of Strictly Dominated Strategies never eliminates a Nash Equilibrium" True or false? Explain in 2-3 sentences.
  - (d) You are writing your dating app profile and want to signal that you are adventurous. Give an example of a signal that is not credible and an example that is credible and explain the reasons why.
- 2. Have a look at the game in Figure 1.



- (a) Is it a dynamic or static game? How many proper subgames are there? What are the strategy sets of the players?
- (b) Find the pure strategy Nash Equilibria of each subgame.
- (c) Is this a game of incomplete or imperfect information? Explain!

- (d) Suppose that action "L", is no longer possible, and all nodes that follow action "L" are removed from the game. Now consider the game tree of this modified game. What information is missing from this game tree, that would need to be added, in order for us to solve for a Perfect Bayesian Equilibrium? Draw the game tree and add the missing information.
- (e) What is the Perfect Baysian Equilibrium in this modified game?
- 3. Anders and Chris are walking down the street when a beggar approaches Anders and asks Anders for a dollar. Anders can either ignore (I) the beggar or give (G) the beggar a dollar. Chris knows that there are two types of people in this world, selfish and kind, and that there is only a 40% chance that a random person is selfish. Chris cannot directly observe Anders's type, so Chris draws inferences from Anders' behavior. A selfish Anders doesn't care at all about the beggar, so giving a dollar costs exactly a dollar's worth of utility. However, kind Anders is so kind that giving a dollar actually increases Anders utility by one. After observing Anders' choice, Chris expresses either disapproval (D) or approval (A). Chris wants to disapprove of the selfish Anders and approve of the kind Anders. Both types of Anders like Chris's approval, selfish Anders' approval can vary based on the situation, however, it is always positive. He gains b > 0 from it.



- (a) Let b = 0.5 and find a separating PBE. What is the maximum value for b for which this separating equilibrium exists?
- (b) Let b = 100 and find a pooling PBE in which both types of Anders give. What is the smallest value of b for which this pooling equilibrium exists?
- (c) Suppose kind people were more rare and selfish people more common, e.g., the initial probability that a random person is selfish is 0.6, instead of 0.4. State whether or not there can be a pooling equilibrium in which both types give and briefly explain your reasoning (without equations).
- 4. The government decides to auction off the rights to drill all of the oil under Himmelbjerget. Mia and Peter decide to participate in the auction and, not knowing exactly how much oil is underground, each hires a consultant to estimate the size of the oil reserves. Consultants are expensive, though, and Mia and Peter can each only afford to pay the consultant to estimate the oil under one side of the mountain. Mia's consultant estimates that there are

 $e_i$  dollars worth of oil under the north side of the mountain and Peter's consultant estimates that there are  $e_j$  dollars worth of oil under the south side of the mountain, where  $e_i$  and  $e_j$  are both drawn uniformly from the interval [0, 1]. Thus, the total value of the oil is  $v = e_i + e_j$ , but because each person keeps her own estimate secret from the other, they each only know their own estimate. The only thing that each person knows about the other person's estimate is that it is drawn uniformly from the unit interval.

Suppose that the government holds a second-price auction for the oil rights. Show that there is a Baysian Nash Equilibrium in which each player bids twice her estimate. Verify this claim, step-by-step, by showing that if Peter's strategy is  $b_j = 2e_j$ , then Mia's best response is  $b_i = 2e_i$ .

- (a) Write down the probability that Mia wins as a function of her bid,  $b_i$  (given Peter's strategy).
- (b) Write down the expected price that Mia pays if she wins.
- (c) Write down the expected value of the south side of the oil field, which Peter's consultant has estimated, if Mia wins.
- (d) Using these three calculations, write down Mia's payoff for bidding  $b_i$ , given  $e_i$  is =  $1/2[e_ib_i b_i^2/4]$ .
- (e) Show that the bid  $b_i$  that maximizes this expected payoff is  $b_i = 2e_i$ .